

# 11 How Sophisticated Is Infants' Theory of Mind?

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## 11.1 Introduction

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Imagine the following scenario (inspired by true events): We are grocery shopping with our friend Anita, who notices a woman down the aisle and waves and smiles at her. The woman looks confused and walks away. Perplexed, Anita tells us that she spent the previous day training the woman, a new employee at their firm, and is surprised by her behavior because she thought they had established a friendly rapport. We suggest a possible explanation: Perhaps the woman did not recognize Anita outside of work. Later at the checkout line, we notice the woman standing with someone who is obviously her identical twin. In light of this new information, we revise our initial explanation: Anita must have waved at her trainee's twin, falsely believing her to be her trainee, and the twin responded with confusion because she had never met Anita before. Anita then joins us at the checkout, one of the twins waves happily to her, and the mystery is resolved with smiles all around.

As this everyday example illustrates, adults routinely attempt to infer others' mental states to make sense of their actions and interactions. Various known as psychological reasoning, mental-state reasoning, mentalizing, mindreading, or theory of mind, this ability plays a vital role in everyday social life and is associated with a wide range of positive developmental

outcomes, from improved cooperation to better academic performance (Butler, 2013; Cowell et al., 2017; Imuta et al., 2016; Takagishi et al., 2010). Considerable research has thus focused on when and how this important ability develops.

Over the past twenty-five years, our understanding of early psychological reasoning has undergone several substantial shifts, each prompted by new findings that revealed previously unsuspected competencies (for reviews, see Baillargeon et al., 2015, 2016; Scott, 2017b; Scott & Baillargeon, 2017). In this chapter, we outline the successive accounts of early psychological reasoning corresponding to these shifts. Section 11.2 describes earlier accounts, including constructivist, teleological, and conceptual-change accounts. Section 11.3 introduces the current debate between two-system and one-system accounts. Section 11.4 first reviews challenges to "signature limits" of early psychological reasoning proposed by two-system accounts, and Section 11.5 considers in detail one limit that has until now received scant attention, cognitive encapsulation. Finally, Section 11.6 outlines future research directions.

## 11.2 Earlier Accounts

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### 11.2.1 Constructivist and Teleological Accounts

In the early 1990s, many researchers believed, following the Piagetian tradition, that infants

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in the first year of life had no capacity for psychological reasoning and lacked any understanding of others as agents (Butterworth & Jarrett, 1991; Tomasello, 1999). However, new findings suggested that young infants could make sense of familiar actions by human agents (e.g., reaching for and grasping an object), though not by non-human agents (Kamewari et al., 2005; Meltzoff, 1995; Woodward, 1998, 1999). These findings led to *constructivist* or experience-driven accounts of early psychological reasoning (Woodward, 2005; Woodward et al., 2001). According to these accounts, as infants learned to act on objects, they became able to understand similar actions by similar agents. Over time, through the application of comparison and abstraction processes to the representations of their own actions and those of other agents, infants gradually constructed a more abstract understanding of intentional action, which could then be applied, broadly and flexibly, to novel actions and novel agents.

In time, constructivist accounts were called into question by new evidence that young infants could make sense of intentional actions by novel non-human agents, provided they received sufficient evidence to identify them as agents – specifically, evidence that these novel entities had internal control over their actions (Csibra, 2008; Csibra et al., 1999; Johnson et al., 2007; Luo & Baillargeon, 2005). These findings supported *teleological* accounts, which suggested that infants possessed a primitive cognitive system that enabled them to reason about the actions of any agents, whether human or non-human; this system was thought to be non-mentalistic in nature and, as such, to be qualitatively different from the mentalistic psychological-reasoning system of older children and adults (Csibra et al., 2003; Gergely & Csibra, 2003). According to such accounts, infants reasoned not about agents' mental states *per se*, but

rather about physical variables related to these mental states. When watching an agent act in a scene, infants generated a teleological explanation that specified the physical layout of the scene, the agent's actions, and the end-state the agent achieved. This teleological explanation, together with a core principle of *rationality* (all other things being equal, agents act rationally; Dennett, 1987; Gergely et al., 1995), was sufficient to allow infants to predict what the agent would do when the layout changed. For example, if agent-1 repeatedly jumped over an obstacle and then approached agent-2 on the far side of the obstacle, infants would expect agent-1 to travel to agent-2 in a straight line once the obstacle was removed (i.e., rational agents expend as little effort as possible to achieve end-states; Csibra et al., 1999; Gergely et al., 1995). Proponents of the teleological view argued that, with development, physical variables gradually became incorporated into a mentalistic system that made sense of agents' actions in terms of intentions and other mental states (Gergely & Csibra, 2003).

Implicit in teleological accounts was the assumption that infants were fundamentally egocentric: Because they attended only to physical variables, they could not distinguish between their own representation of a layout and that of an agent. Thus, if infants could see two objects but an agent could see only one of them, infants would be unable to distinguish between their representation of the scene (two objects) and that of the agent (one object). In time, however, new evidence indicated that infants did recognize that an agent could be ignorant about information that was available to them, but not to the agent. For example, they understood that an agent would be ignorant about an object that was hidden from her by a barrier (Choi et al., in press; Kim & Song, 2015; Luo & Baillargeon, 2007) or about an event she had not witnessed (Liszkowski et al., 2008; Luo & Johnson, 2009; Tomasello & Haberl, 2003).

In such cases, infants not only kept track of what the agent could see or had seen, but also non-egocentrically adopted the agent's representation of the scene to predict and interpret her actions.

Together, these findings suggested that infants might have something akin to a mentalistic system for reasoning about agents' actions. Further evidence for this conclusion came from investigations focusing on another facet of early social cognition, sociomoral reasoning. These investigations provided new evidence that infants (a) could identify novel non-human agents (Hamlin et al., 2007; Meristo & Surian, 2013), (b) could keep track, non-egocentrically, of what knowledge agents possessed or lacked about a scene (Meristo & Surian, 2013; Sloane et al., 2012), (c) could attribute to agents a wide range of positive (e.g., helping, comforting, giving) and negative (hindering, hitting, stealing) intentions (Hamlin et al., 2007; Hamlin & Wynn, 2011; Jin et al., 2018; Margoni et al., 2018), and (d) could distinguish between positive and negative intentions even if agents failed in their attempts to carry out these intentions (Dunfield & Kuhlmeier, 2010; Hamlin, 2013).

### 11.2.2 Conceptual-Change Accounts

Despite the wealth of evidence that infants could reason about agents' mental states, it remained unclear how similar infants' mentalistic system was to that of older children and adults. Infants were clearly able to understand simple mental states such as motivational states (e.g., intentions) and epistemic states (e.g., ignorance), but could they also understand more complex mental states such as false beliefs? According to *conceptual-change* accounts, the answer to this question had to be "No," because there was ample evidence suggesting that children younger than four years of age could not represent false beliefs.

This evidence came primarily from traditional or elicited-prediction tasks, which require children to answer a direct question about the likely behavior of a mistaken agent (Baron-Cohen et al., 1985; Gopnik & Astington, 1988; Perner et al., 1987; Wimmer & Perner, 1983). In one well-known transfer-of-location task (Baron-Cohen et al., 1985), children see Sally place a marble in a box; in her absence, the marble is moved to a nearby basket. Children are then asked where Sally will look for the marble when she returns. Beginning at around four years of age, children correctly indicate that Sally will look in the box, where she falsely believes the marble is located. In contrast, younger children incorrectly indicate that Sally will look in the basket, the marble's true location, suggesting an inability to appreciate Sally's false belief. This developmental pattern was widely replicated (Liu et al., 2008; Wellman et al., 2001), leading conceptual-change theorists to conclude that a fundamental leap took place in psychological reasoning at about age four, when children began to grasp the representational nature of the mind. False-belief understanding thus came to be viewed as a major developmental milestone that was not achieved until the preschool years and heralded a more sophisticated form of psychological reasoning (Carlson & Moses, 2001; de Villiers & de Villiers, 2003; Gopnik & Wellman, 1994; Perner, 1991).

Conceptual-change accounts were eventually challenged, however, by new evidence suggesting that children under age four can demonstrate false-belief understanding when tested with tasks other than traditional tasks. Non-traditional tasks do not require answering a direct question about the likely behavior of a mistaken agent (e.g., "Where will Sally look for her marble?"), but instead use alternative ways of assessing children's understanding of the agent's false belief. The

first non-traditional task administered to infants (Onishi & Baillargeon, 2005) used the violation-of-expectation method, which takes advantage of infants' natural tendency to look longer at events that violate, as opposed to confirm, their expectations. In the task, fifteen-month-olds first saw an agent hide a toy in box-A as opposed to box-B. Next, infants received one of several belief-induction trials in which the agent came to hold either a true or false belief about the toy's location. In the subsequent test trial, the agent reached into either box-A or box-B and then paused. Infants expected the agent to reach into whichever box she believed contained the toy, regardless of whether her belief was true or false, and they detected a violation if she reached into the other box instead.

Since the publication of these results, over thirty reports have produced positive evidence of early false-belief understanding in six-to-thirty-six-month-olds (for a partial review, see Scott & Baillargeon, 2017).<sup>1</sup> These reports have used eleven different non-traditional methods, including (a) behavioral spontaneous-response tasks (violation-of-expectation, anticipatory-looking, preferential-looking, anticipatory-pointing, and affective-response tasks; Knudsen & Liszkowski, 2012; Moll et al., 2017; Onishi & Baillargeon, 2005; Scott et al., 2012; Southgate et al., 2007), (b) behavioral elicited-intervention or interactive tasks (helping and referential-communication tasks; Buttelmann et al., 2009; Southgate et al., 2010), and (c) neural spontaneous-response tasks (action-prediction, sustained-representation, belief-processing, and semantic-incongruity tasks; Forgács et al., 2019; Hyde et al., 2018; Kamps et al., 2015; Southgate & Vernetti, 2014). Non-traditional methods have yielded positive findings not only in Western cultures but also in non-Western cultures (Barrett et al., 2013).

### 11.3 More Recent Accounts

The converging findings from non-traditional tasks suggest that some capacity for reasoning about false beliefs is already present early in life. However, there is currently a heated debate about the exact nature of infants' false-belief understanding and psychological reasoning more generally. This debate primarily involves *two-system* accounts, which assume that traditional and non-traditional tasks are carried out by different psychological-reasoning systems (Apperly & Butterfill, 2009; Butterfill & Apperly, 2013; Low & Watts, 2013; Low et al., 2016), and *one-system* accounts, which assume that both types of tasks are carried out by the same psychological-reasoning system (Baillargeon et al., 2016; Carruthers, 2016; Scott & Baillargeon, 2017; Sodian et al., 2020). Deflationary accounts, which assume that infants' psychological reasoning can be explained in non-mentalistic terms using low-level stimulus factors, associations, or behavioral rules (Heyes, 2014; Perner, 2010; Ruffman, 2014), are not reviewed here. As Carruthers (2018) stated, "the consensus among most researchers in the field is that there are now too many infant studies, using too many variations in materials and methods, for [such accounts] to be plausible" (p. 11351).

<sup>1</sup> Positive findings have also been obtained with children between three and four years of age in a wide range of modified traditional and non-traditional tasks with reduced processing difficulties (Hansen, 2010; Rhodes & Brandone, 2014; Rubio-Fernandez & Geurts, 2013; Yazdi et al., 2006). However, proponents of conceptual-change accounts have argued that such results could simply be due to transitional children beginning to show the more mature form of psychological reasoning that typically emerges around age four (Gopnik & Wellman, 1994; Wellman et al., 2001). For this reason, we focus here on children aged thirty-six months and younger.

### 11.3.1 Two-System Accounts

According to *two-system* accounts, two distinct cognitive systems underlie human psychological reasoning (Apperly & Butterfill, 2009; Butterfill, & Apperly, 2013; Low & Watts, 2013; Low et al., 2016). The late-developing system, which emerges around four years of age, is non-automatic, slow, and flexible; it is capable of representing a wide range of false beliefs and enables correct responses in traditional tasks. The early-developing system, which emerges in infancy, is automatic, fast, and inflexible; it tracks belief-like states or “registrations” that are sufficient for success at most non-traditional tasks. For example, if an agent hides an object in one location and, in her absence, the object is moved to another location, the early-developing system can predict, by considering where the agent last encountered and registered the object, that upon her return she will search for it in its original (as opposed to its current) location. Thus, by tracking what information is available to agents about objects’ locations and properties, even if it becomes outdated as events unfold, the early-developing system makes possible a minimal form of false-belief understanding.

Due to its primitive nature, the early-developing system has several “signature limits,” beyond its failure in traditional tasks. One such limit is that although infants can represent false beliefs about the locations and properties of objects, as we just saw, they cannot represent false beliefs about objects’ identities: Because registrations are minimal representations, they do not “allow for a distinction between what is represented and how it is represented” (Apperly & Butterfill, 2009, p. 963). Thus, if an infant and an agent view the same object but hold different beliefs about what it *is* (e.g., the infant knows it is a tree branch, but the agent mistakenly believes it is a snake), the early-developing system cannot

correctly predict the agent’s actions. Another signature limit is that, because the early-developing system is “largely automatic and independent of central cognitive resources” (Low et al., 2016, p. 185), it has limited information-processing resources and cannot handle demanding situations in which predicting an agent’s actions requires reasoning about multiple interlocking mental states that interact causally (Low et al., 2014). According to two-system theorists, such a complex causal structure “places demands on working memory, attention, and executive function that are incompatible with automaticity” (Butterfill & Apperly, 2013, p. 629). Yet another signature limit, related to the last, is that the early-developing system is largely encapsulated from the rest of cognition. This makes it fast and efficient, but also inflexible and sharply limited in its ability to integrate information from other cognitive processes when reasoning about agents’ actions (Butterfill & Apperly, 2013).

### 11.3.2 One-System Accounts

According to *one-system* accounts, a single system underlies human psychological reasoning (Baillargeon et al., 2016; Carruthers, 2016; Scott & Baillargeon, 2017; Sodian et al., 2020; for earlier nativist accounts, see Leslie, 1987, 1994). This system emerges early in infancy, is mentalistic in nature, and is constrained by a principle of rationality, with corollaries of *consistency* (agents act in a manner consistent with their mental states) and *efficiency* (agents expend as little effort as possible when pursuing their goals) (Baillargeon et al., 2016). This principle is both descriptive and normative in nature: Infants use the principle, together with their representations of agents’ mental states, not only to predict but also to *evaluate* agents’ actions. Thus, infants are less likely to trust,

learn from, or direct inquiries to agents who behave irrationally (Begus & Southgate, 2012; Koenig & Woodward, 2010; Poulin-Dubois et al., 2011; Zmyj et al., 2010).

Because one-system theorists assume that infants' psychological reasoning is qualitatively similar to that of older children and adults, they dispute all of the signature limits proposed by two-system accounts. Furthermore, they assume that young children fail at traditional tasks mainly because these tasks pose greater processing difficulties. Various descriptions of these difficulties have been offered, focusing on limitations in young children's executive functioning (Kloo et al., 2020; Leslie et al., 2004), pragmatic understanding (Hansen, 2010; Rubio-Fernandez & Geurts, 2016), or both (Helming et al., 2016; Westra & Carruthers, 2017). Building on these efforts, recent descriptions of early difficulties in traditional tasks have tended to include a wider range of factors (Antilici & Baillargeon, 2020; Roby & Scott, 2016; Scott & Baillargeon, 2017; Scott et al., 2020; Setoh et al., 2016).

According to the *expanded-processing-demands* view, for example, success at the Sally-Anne task depends on several different processes (Setoh et al., 2016). As children hear the story, they must comprehend it, and build and maintain a representation of Sally's false belief. When asked the test question ("Where will Sally look for her marble?"), they must interpret it as intended and decide how to respond. Because children typically begin this response-generation process by considering where the marble currently is, they must then inhibit that incorrect prepotent response to tap their representation of Sally's false belief. Finally, children must generate the correct response by naming or pointing to the marble's original location (e.g., the basket). According to the expanded-processing-demands view, young children may fail at the Sally-Anne task either because they lack sufficient skill at one or more

of the processes involved (e.g., they lack sufficient inhibitory control to inhibit the incorrect prepotent response triggered by the test question) or because they lack sufficient information-processing resources to handle the total processing demands of the task. This view is consistent with findings that improvements in various cognitive capacities – including inhibitory control, working memory, and verbal ability – contribute to success at traditional tasks (Carlson & Moses, 2001; Devine & Hughes, 2014; Duh et al., 2016; Milligan et al., 2007), as does practice at conversing about mental states (Hofmann et al., 2016; McAlister & Peterson, 2006; Ruffman et al., 2002; Wang & Su, 2009). Both cognitive advances and exposure to mental-state talk can help reduce the processing demands associated with answering direct questions about agents' false beliefs, thus enabling success at traditional tasks.

## 11.4 Evidence against Two-System Accounts

Do two-system or one-system accounts better describe early psychological reasoning? Over the past ten years, evidence has begun to accumulate that casts doubt on two-system accounts. In this section and Section 11.5, we review four such sets of findings.

### 11.4.1 Two Neurological Systems

Recent neuroscientific evidence provides no support for the claim that two systems with distinct neurological substrates and computational capacities underlie success in traditional and non-traditional tasks. First, investigations with adults, using either functional magnetic-resonance imaging (fMRI; Bardi et al., 2017) or functional near-infrared spectroscopy (fNIRS; Hyde et al., 2015), indicate that traditional and non-traditional tasks engage

anatomically similar regions within the temporal-parietal junction (TPJ). Second, in a cross-sectional study (Richardson et al., 2018), children aged three-to-twelve years watched a silent animated movie, Pixar's "Partly Cloudy," while undergoing fMRI; in adults, this movie elicits the attribution of false beliefs and other mental states and thus activates the theory-of-mind brain network. Following the fMRI scan, children received a battery of behavioral tasks, including traditional false-belief tasks. Analyses of children's developing theory-of-mind network provided no support for "the prediction of a robust discontinuity in response, associated with the transition from failure to success on explicit false-belief tasks"; in the profiles of neural responses, the authors "saw no major discontinuity when children begin to systematically pass false-belief tasks" (Richardson et al., 2018, p. 8). Finally, in an fNIRS study, seven-month-old infants watched videos of three different transfer-of-location scenarios (Hyde et al., 2018): The agent faced away during the object's transfer from one container to another (false-belief scenario), she witnessed this transfer (true-belief scenario), or she faced away during the transfer but could infer it when she turned back because the containers were transparent (direct-perception scenario). In each scenario, activation in the TPJ was measured prior to the agent's search for the object. Like adults (Hyde et al., 2015), infants showed more TPJ activation during the false-belief scenario than during the true-belief and direct-perception scenarios, providing no support for claims of marked discontinuities in the development of false-belief understanding.

#### 11.4.2 False Beliefs about Identity

Positive findings from various non-traditional tasks call into question the claim that infants

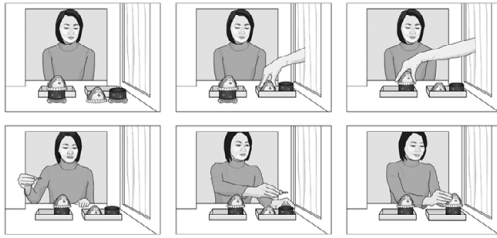
are unable to represent false beliefs about identity (Buttelmann et al., 2015; Forgács et al., 2019, 2020; Scott & Baillargeon, 2009; Scott et al., 2015; Song & Baillargeon, 2008). For example, in one violation-of-expectation task (Scott & Baillargeon, 2009), eighteen-month-olds first received familiarization trials in which an agent sat behind a one-piece toy penguin that did not come apart and a disassembled two-piece penguin (Figure 11.1). Across trials, an experimenter placed the one-piece penguin and the disassembled two-piece penguin on platforms or in shallow containers; the side of each penguin (left or right) varied across trials. In each trial, the agent hid a small key in the bottom piece of the two-piece penguin and then assembled it; once assembled, the two-piece penguin looked identical to the one-piece penguin. In the test trials, the agent was initially absent; the experimenter assembled the two-piece penguin, placed it under a transparent cover, and then placed the one-piece penguin under an opaque cover. The agent returned with her key, reached for one of the covers, and then paused. Infants looked significantly longer when the agent reached for the opaque as opposed to the transparent cover (this effect reversed when the agent witnessed the experimenter's actions). These results indicated that infants expected the agent (a) to mistake the penguin visible under the transparent cover for the one-piece penguin (because the two-piece penguin was always disassembled at the start of the familiarization trials) and hence (b) to falsely conclude that the disassembled two-piece penguin was hidden under the opaque cover (because both penguins were always present in the familiarization trials). These results thus demonstrate that infants can reason about the actions of an agent who mistakes one object (the assembled two-piece penguin) for a different object (the one-piece penguin).

## Familiarization Trials

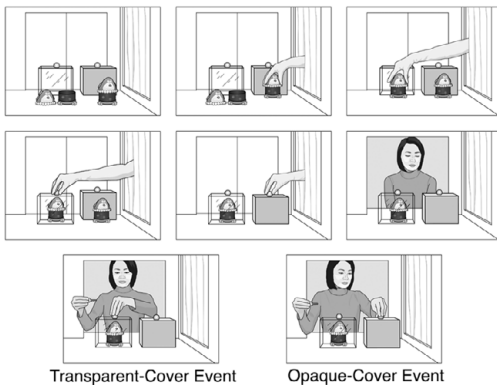
## Trials 1 and 2



## Trials 3 and 4



## Test Trials



Transparent-Cover Event

Opaque-Cover Event

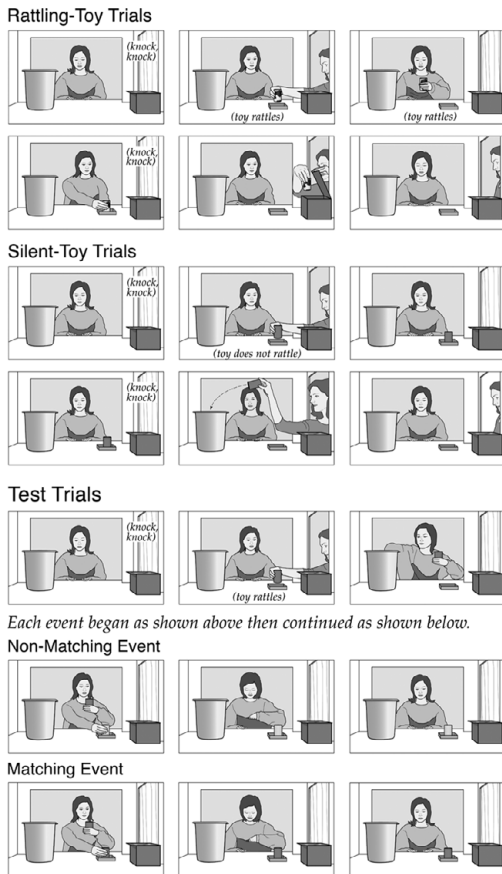
**Figure 11.1** Familiarization and test trials shown in the false-belief condition of Scott and Baillargeon (2009). The order of the two test events was counterbalanced across infants. A black-and-white version of this figure will appear in some formats. For the color version, please refer to the plate section.

### 11.4.3 Interlocking Mental States

Positive findings from non-traditional tasks also cast doubt on the claim that infants are unable to represent multiple interlocking mental states that interact causally. For instance, to succeed in the task just described,

infants had to represent the agent's intention of hiding her key in the two-piece penguin, her mistaken belief that the penguin under the transparent cover was the one-piece penguin, and her ensuing mistaken inference that the disassembled two-piece penguin must be hidden under the opaque cover. Additional evidence comes from a study that explored seventeen-month-old infants' understanding of how an agent might go about implanting a false belief about the identity of an object in another agent (Scott et al., 2015). Infants were tested in a violation-of-expectation task in which a thief attempted to secretly steal a desirable rattling toy during its owner's absence by substituting a less desirable silent toy. Infants first watched a series of rattling-toy and silent-toy familiarization trials (Figure 11.2). In each rattling-toy trial, the owner entered with a different toy on a tray; she shook the toy, which rattled, placed it back on the tray and then left. In her absence, the thief picked up the toy, shook it, and then replaced it on the tray. When the owner returned, she stored the rattling toy in a treasure box. The silent-toy trials were similar except that the toy was silent, the thief did not play with it, and the owner discarded it in a trashcan. In the test trial, for the first time, the owner brought in a rattling test toy that was visually identical to a silent toy she had previously discarded in the trashcan. As before, she shook the toy and then left. In her absence, the thief picked up the rattling toy, peered into the trashcan, and selected either the matching silent toy (matching trial) or a non-matching silent toy (non-matching trial). The thief placed the silent toy on the owner's tray, hid the rattling test toy in a pocket, and then paused. Infants looked significantly longer if shown the non-matching as opposed to the matching trial, suggesting that they realized that (a) the thief sought to steal the rattling test toy without the owner's knowledge





**Figure 11.2** Familiarization and test trials shown in the deception condition of Scott et al. (2015) A black-and-white version of this figure will appear in some formats. For the color version, please refer to the plate section.

by substituting a discarded silent toy for the rattling test toy and (b) the thief could achieve this deceptive goal only by substituting the matching silent toy. Further results indicated that infants expected the returning owner to be deceived by this substitution and to store the matching silent toy in her treasure box. These results provide evidence that infants can reason about multiple interlocking mental states: To succeed at the task, infants had to represent the thief's deceptive goal of secretly stealing the rattling test toy by implanting in the owner a false belief about the identity of

the toy on the tray, and they had to reason that the thief could achieve this goal only by substituting a silent toy that was visually identical to the rattling toy – otherwise the owner would detect the substitution as soon as she returned and saw the silent toy.

#### 11.4.4 Failure at Traditional Tasks

The central tenet of two-system accounts is that the early-developing system cannot support success at traditional, elicited-prediction tasks – only the late-developing system can do so. According to one-system accounts, however, young children who have sufficient verbal ability to comprehend the test question (e.g., “Where will Sally look for her marble?”) should be able to determine the correct answer to this question as long as processing difficulties are sufficiently reduced, and there is growing evidence for this prediction. First, toddlers demonstrate false-belief understanding when the test question is addressed to a third party (Barrett et al., 2013; Garnham & Ruffman, 2001; He et al., 2012; Scott et al., 2012). In a non-traditional violation-of-expectation task, for example, two-and-a-half-year-olds found it unexpected when an adult who was asked where Sally would look for her toy answered incorrectly by pointing to the toy's current location, as opposed to the location corresponding to Sally's false belief (Scott et al., 2012). In line with the expanded-processing-demands view, because the test question was not directed at the toddlers, no response-generation process was initiated and no prepotent incorrect response had to be inhibited, enabling toddlers to correctly determine how the adult should answer the question.

Second, there is also evidence that when processing demands are appropriately reduced, toddlers can even correctly answer the test question themselves (Antilici & Baillargeon, 2020; Grosso et al., 2019; Scott et al., 2020; Setoh et al., 2016). In a modified

traditional task, for example, toddlers heard a transfer-of-location story accompanied by a picture book: Emma found an apple in one of two containers, moved it to the other container, and then went outside to play with her ball; in her absence, her brother Ethan found the apple and took it away (Setoh et al., 2016). Emma then returned to look for her apple. In the test trial, children were shown pictures of the two containers and were asked the test question, "Where will Emma look for her apple?" The task included two modifications designed to reduce processing demands. One modification was that Emma's brother took the apple away to an undisclosed location instead of moving it to the other container. This modification built on findings that children aged three and a half years and older typically perform better at traditional tasks if the test object is absent from the scene (Bartsch, 1996; Wimmer & Perner, 1983), presumably because children then require less inhibitory control to suppress their knowledge of the object's current location when asked the test question. The other modification was that during the story, toddlers were asked two practice questions designed to reduce the response-generation demands of the test question. In one practice question, toddlers saw an apple and a banana and were asked, "Where is Emma's apple?"; in the other question, they saw a ball and a frisbee and were asked, "Where is Emma's ball?" These questions thus gave children practice interpreting a "where" question and producing a response by pointing to one of two pictures. With these two modifications, toddlers performed above chance in the test trial, pointing to the container Emma falsely believed held her apple. Additional experiments indicated that toddlers performed at chance if they received one or fewer practice trials, or if they received two practice trials that differed in form from the test trial, rendering them less effective at reducing

response-generation demands (for an extension of these findings to traditional moral-judgment tasks, see Margoni & Surian, 2020).

## 11.5 Cognitive Encapsulation

The results reviewed in Section 11.4 call into question the claims by two-system theorists that early psychological reasoning has a distinct neurological substrate and cannot support the attribution of false beliefs about identity, the representation of interlocking mental states, or success at traditional false-belief tasks. However, there remains one signature limit that is not addressed by these results: cognitive encapsulation. Thus, two-system theorists could argue that a critical distinction might still exist between early and more mature forms of psychological reasoning: It could be that this reasoning is at first largely encapsulated from the rest of cognition and, as such, tends to be inflexible, with sharp limits on children's ability to integrate information from other cognitive processes when reasoning about agents' actions.

Is early psychological reasoning cognitively encapsulated, as two-system accounts suggest? To our knowledge, this question has received little discussion so far. In this section, we address this issue by examining two well-studied examples from the developmental literature: early reasoning about preferences and about false beliefs. As will become clear, these examples paint a picture of early psychological reasoning that is more consistent with one-system accounts, in which cognitive processes and world knowledge are readily integrated, in a flexible and context-sensitive manner, into children's psychological reasoning.

### 11.5.1 Attributing Preferences to Others

In Woodward's (1998) seminal two-object task, five-, six-, and nine-month-olds first

received familiarization trials in which an agent faced two different objects, object-A and object-B; in each trial, she grasped object-A and paused. In the test trials, the objects' locations were swapped, and the agent reached either for object-A in its new position (old-object event) or for object-B (new-object event). At all ages, infants looked longer at the new-object than at the old-object event. This result, which was widely replicated and extended to infants as young as three months of age (Cesana-Arlotti et al., 2020; Johnson et al., 2007; Luo, 2011; Scott & Baillargeon, 2013), suggests that (a) infants interpreted the agent's unvarying choice of object-A over object-B during the familiarization trials as signaling a preference for object-A; (b) they expected her to continue acting on this preference during the test trials, in accordance with the rationality principle; and (c) they therefore looked longer when she violated this expectation by reaching for object-B instead. Support for this interpretation came in part from one-object tasks that were identical to Woodward's two-object task except that only object-A was present during the familiarization trials (Bíró et al., 2011; Choi et al., 2018; Luo & Baillargeon, 2005; Song et al., 2014). Infants now looked equally at the old- and new-object events, suggesting that when no choice information was available in the familiarization trials, infants had no basis for attributing a preference to the agent and therefore held no expectations about which object she would select in the test trials.

The preceding interpretation of the two-object and one-object tasks is broadly consistent with the capabilities of the early-developing psychological-reasoning system, as described by two-system theorists. The same is true of several variants of these tasks. For example, the early-developing system could explain why infants fail to attribute to an agent

a preference for object-A over object-B when the agent cannot see object-B in the familiarization trials (Kim & Song, 2015; Luo & Baillargeon, 2007), or when the agent is replaced by a different agent in the test trials (Buresh & Woodward, 2007; Henderson & Woodward, 2012). To the extent that the early-developing system can track simple epistemic states (e.g., what objects the agent can see) and motivational states (e.g., what objects the agent prefers) and views these as agent-specific, it is sufficient to explain these findings. However, this is not true of other findings from two-object tasks that require the integration of information from other cognitive processes and are thus inconsistent with a cognitively encapsulated system. We highlight five such findings here.

#### 11.5.1.1 Engaging in Physical Reasoning

In a modified two-object task, researchers examined whether five-month-old infants would bring to bear their physical knowledge that wide objects cannot fit into narrow containers (Wang et al., 2004; see Chapter 8) when reasoning about an agent searching for a preferred wide toy (Ting et al., 2021). In each familiarization trial, the agent first saw an experimenter shake a wide toy that rattled and a narrow toy that did not (the side of each toy varied across trials); after the experimenter left, the agent consistently reached for and shook the wide toy, suggesting that she preferred it. In the test trial, the agent was initially absent, and the experimenter hid the wide toy in a wide box and the narrow toy in a narrow box; both toys had identical handles that protruded from the boxes. Next, the agent returned and reached for either the wide or the narrow box. Infants looked significantly longer if they saw the agent reach for the narrow as opposed to the wide box (this effect was eliminated when both boxes were wide, giving the agent no cue to the wide

toy's location). These results suggest that infants were able to integrate their physical knowledge into their reasoning about the agent's actions: They expected her to share their knowledge that wide objects can fit only into wide containers and to search for her preferred toy accordingly.

### 11.5.1.2 Interpreting a Novel Label

By six months of age, infants understand the communicative function of speech and perceive words as linguistic conventions that are shared by members of the same speech community (Martin et al., 2012; Vouloumanos et al., 2014). This means that if agent-1 requests her preferred object from agent-2 using a novel label, infants expect agent-2 to understand this label and hence to know which object is being referred to. In one experiment, six-month-olds first received familiarization trials in which agent-1 repeatedly selected object-A over object-B (Vouloumanos et al., 2014). In the test trial, agent-1 could no longer reach the objects (she peered at them through a small window) and was joined by agent-2, who could reach both objects. Agent-1 looked at agent-2 and said, "Koba, koba!" Agent-2 then picked up either object-A (old-object event) or object-B (new-object event) and offered it to agent-1. Infants looked significantly longer if shown the new-object as opposed to the old-object event (this effect was eliminated if agent-1 coughed instead). These results suggest that infants interpreted agent-1's novel word as referring to her preferred object, and they expected agent-2 to share this linguistic knowledge and hence to know which object agent-1 was requesting.

### 11.5.1.3 Interpreting a Change in Label

Infants understand from a young age that words can serve as labels for objects

(Bergelson & Swingley, 2012), and this has consequences for two-object tasks in which the agent utters a novel word in each trial prior to reaching for an object (Jin & Song, 2017; Song et al., 2014). In one experiment conducted in Korean (Jin & Song, 2017), twelve- and fourteen-month-olds first received familiarization trials in which the agent said a novel word (e.g., "Modi!") prior to selecting object-A as opposed to object-B. In the test trials, the agent said a different novel word (e.g., "Papu!") and then grasped either object-A (old-object event) or object-B (new-object event). At both ages, infants looked significantly longer at the old-object than at the new-object event, the opposite pattern from that usually found. These results suggest that infants did not interpret the agent's actions in the familiarization trials as demonstrating a preference for object-A; rather, they assumed that the label the agent produced signaled which object she would reach for, and they therefore interpreted the change in what she said in the test trials as signaling a change in which object she would grasp next.

### 11.5.1.4 Categorizing Objects

Beginning around their first birthday (perhaps due to advances in language acquisition), infants begin to spontaneously encode objects' basic-level categories (e.g., duck, ball, truck, or doll; see Chapters 8 and 10), and this has consequences for two-object tasks (Liu & Sun, 2018; Spaepen & Spelke, 2007). After watching familiarization trials in which an agent consistently chose object-A over object-B (Spaepen & Spelke, 2007), twelve-month-olds expected the agent to reach for object-A again in the test trials if the two objects were from different basic-level categories (e.g., a truck and a doll), but not if both objects were from the same category (e.g., two trucks that were perceptually distinct). These results

suggest that infants interpreted the agent's repeated selection of object-A as signaling a preference for an object category (e.g., trucks), rather than a preference for a particular object (e.g., this truck). Thus, when the two objects were from the same category (e.g., trucks), infants had no expectation about which object the agent would select. Conversely, when the objects belonged to two different object categories and were replaced in the test trials with novel exemplars of these categories (e.g., a novel truck and a novel doll), infants still expected the agent to reach for the exemplar from the preferred category (i.e., the novel truck). Together, these results suggest that, at least by twelve months of age, infants integrate information about object categories when reasoning about agents' preferences.

#### 11.5.1.5 Interpreting Ostensive Cues

According to natural-pedagogy theory, infants interpret ostensive cues as signaling "teaching" episodes intended to communicate general information about objects or events (Csibra & Gergely, 2009). Ostensive cues have been shown to affect responses in two-object tasks in which agents direct different emotional displays at object-A and object-B. In one experiment (Egyed et al., 2013), eighteen-month-olds first saw agent-1 express positive affect toward object-A and negative affect toward object-B. When no ostensive cues were used, infants assumed that agent-1 preferred object-A, and they were significantly more likely to select it in the test trial when she requested one of the objects ("Give me one of them!"). Moreover, consistent with prior findings, infants chose randomly between the two objects if agent-1 was replaced by agent-2 in the test trial. However, when agent-1's emotional displays were accompanied by ostensive cues (i.e., agent-1 called the infant's name, said, "Look!," and alternated her gaze between the

infant and the object), infants now gave object-A to agent-2 in the test trial. This last result suggests that infants (a) assumed that agent-1's ostensive displays were intended to teach them that object-A was pleasing but object-B was not and (b) expected agent-2 to share this knowledge and hence to also prefer object-A.

### 11.5.2 Attributing False Beliefs to Others

As was discussed in Section 11.2.2, over thirty reports have provided positive evidence of false-belief understanding in the first three years of life. These reports have used many different methods and have involved many different scenarios, with mistaken agents holding different false beliefs and producing different responses ranging from physical actions and emotional reactions to verbal responses (Forgács et al., 2009; Onishi & Baillargeon, 2005; Scott, 2017a; for a review, see Scott & Baillargeon, 2017). In this section, we focus on a subset of these reports to illustrate that, far from being encapsulated, early false-belief understanding is flexible, context-sensitive, and well integrated with other cognitive processes.

#### 11.5.2.1 Engaging in Physical Reasoning

In a violation-of-expectation task (Bian et al., 2017), researchers examined whether ten-month-olds would bring to bear their physical knowledge that tall objects cannot be hidden in short containers (Hespos & Baillargeon, 2001; see Chapter 8) when reasoning about an agent who was playing a hide-and-seek game and searching for an object she mistakenly believed to be tall. In each familiarization trial, an agent sat at a window in the back wall of a puppet-stage apparatus behind a tall toy dog and two short containers. While an experimenter watched from a side window,

the agent played with the dog briefly, put it down, and then hid herself by lifting a large cloth that filled her window (“I’m ready!”). Next, the experimenter placed the dog in one of the containers and then signaled the agent to return (“Ok!”). At that point, the agent lowered her cloth, grasped the dog’s head, and paused. Across trials, different containers were used, and the side of the dog (left or right) was varied. The test trial was identical, with two exceptions: The containers were a tall and a short box, each closed with a lid, and the experimenter shortened the dog (its body could be collapsed by pressing firmly on its head) and hid it in the short box. When the agent returned, she grasped the lid of either the tall or the short box and then paused. Infants looked significantly longer if they saw the agent reach for the short as opposed to the tall box. These results suggest that infants expected the agent (a) to falsely believe that the dog was still tall and hence (b) to falsely conclude that it must be hidden in the tall box (this effect was eliminated if the agent saw the dog being shortened before hiding herself, as the short dog could then be hidden in either box). Infants were thus able to integrate their physical knowledge into their reasoning about the agent’s actions: They expected her to share their knowledge that tall objects can be hidden only in tall containers and to search for the dog accordingly.

### 11.5.2.2 Detecting Semantic Incongruity

By the second year of life, infants’ burgeoning word knowledge enables them to detect a violation when a spoken label is incongruent with an agent’s false belief about an object’s identity (Forgács et al., 2019, 2020). In a semantic-incongruity task measuring event-related potentials (ERPs; Forgács et al., 2019), fourteen-month-olds faced an agent who sat behind an occluder. A familiar object (e.g.,

an apple) was placed in front of the occluder, where it was visible to the infants but not the agent. The occluder was then lowered and the agent inspected the object. Next, the occluder was raised, the agent turned away, and the original object was replaced with a different familiar object (e.g., a car). The agent then turned back, and the occluder either remained raised (false-belief trials) or was lowered to reveal the new object (true-belief trials). Infants then heard a label that matched the current object (“car”). Analyses focused on the N400, an ERP component that indexes semantic processing: Adult listeners typically produce larger N400s to semantically incongruous statements (Kutas & Federmeier, 2011). In line with these results, infants exhibited significantly larger N400s to the label during the false-belief trials than during the true-belief trials, suggesting that they detected a violation when the label (though accurate from their perspective) was incongruous with the agent’s false belief about the object’s identity.

### 11.5.2.3 Engaging in Sociomoral Reasoning

From a young age, infants expect agents to approach someone with a good moral character, but to avoid someone with a bad moral character (Hamlin et al., 2007). This sociomoral knowledge has been shown to be integrated with infants’ false-belief reasoning. In a violation-of-expectation task (Choi & Luo, 2015), fifteen-month-olds first saw agent-1 and agent-2 interact positively. In the next trial, while agent-1 was absent, agent-2 deliberately knocked down another agent, agent-3. In the test trials, agent-1 either ignored agent-2 (alone event) or continued to interact positively with her as before (together event). Infants looked significantly longer at the alone than at the together event (this effect reversed if agent-1 witnessed agent-2’s harmful actions

toward agent-3). Infants thus integrated their sociomoral knowledge into their reasoning about agent-1's actions: They expected her to continue interacting with agent-2 as long as she falsely believed in agent-2's good moral character.

#### 11.5.2.4 Drawing Inferences Based on General Knowledge

In the false-belief tasks described thus far, the agent's false belief was based on information that was acquired during the experimental situation and became invalid (e.g., the toy was moved from box-A to box-B in the agent's absence). Other tasks have revealed that infants can also attribute false beliefs based on general knowledge about the world that happens not to hold true in the experimental situation (He et al., 2011; Scott et al., 2010). One violation-of-expectation task (Scott et al., 2010) built on prior findings that the greater the visual similarity between two objects, the greater the likelihood that eighteen-month-olds will generalize a non-obvious property from one object to the other (Welder & Graham, 2001). In the task, eighteen-month-olds first received a familiarization trial. An experimenter sat at a side window in a puppet-stage apparatus and faced a red toy with silver stars. Two additional toys stood at the rear of the apparatus: One was visually identical to the experimenter's toy (red test toy) and the other was green with yellow stripes (green test toy). The experimenter shook each toy in turn, thereby revealing that her toy and the green test toy rattled when shaken but the red test toy did not. In the test trial, an agent now sat behind the two test toys. The experimenter shook her toy and said, "Can you do it?" The agent then grasped either the red or green test toy and paused. Infants looked significantly longer if they saw the agent select the green as opposed to the red

test toy (this effect reversed if she witnessed the initial shaking of the toys). These results suggest that infants expected the agent (a) to share their knowledge that visually identical objects are more likely to share non-obvious properties than are non-identical objects and hence (b) to falsely expect the red test toy to rattle like the experimenter's toy.

#### 11.5.2.5 Updating an Agent's False Belief

Because infants realize that language conveys information between communicative partners, they understand that a mistaken agent's false belief can be updated or corrected by an informed agent's appropriate utterance (Jin et al., 2019; Schulze & Buttelmann, 2021; Song et al., 2008). In a violation-of-expectation task (Song et al., 2008), eighteen-month-olds first saw an agent place a ball in a box. Next, while the agent was absent, an experimenter moved the ball to a nearby cup. The agent then returned, and the experimenter produced an utterance about the ball's location that was either informative ("The ball is in the cup!") or uninformative ("I like the cup!"). In the test trial, the agent was alone and reached for either the cup or the box and then paused. Infants who heard the informative utterance expected the agent to reach for the cup, suggesting that they considered this utterance sufficient to update the agent about where to find the ball. In contrast, infants who heard the uninformative utterance expected the agent to reach for the box, suggesting that they deemed the utterance insufficient to update the agent and hence expected her to continue believing that the ball was in the box.

#### 11.5.2.6 Interpreting a Novel Label

By seventeen months of age, infants consider an agent's beliefs about a scene when determining the likely referent of the agent's verbal

utterances (Southgate et al., 2010). In a referential-communication task, seventeen-month-olds first saw an agent place one novel object in box-A and a second novel object in box-B; the agent then left the room, and an experimenter swapped the locations of the objects. When the agent returned, she pointed to box-A, said it contained a “sefo,” and asked the child, “Can you get the sefo for me?” Infants were significantly more likely to approach box-B, the box the agent had not pointed to (this effect reversed when the agent witnessed the swap of the objects' locations). These results suggest that infants recognized that the agent held a false belief about the objects' locations and intended to refer to the object in box-B when labeling the sefo.

#### 11.5.2.7 Revising a Belief that was Incorrectly Computed

The ability to retrieve and reason about past events appears to improve markedly around age three years (Hayne, 2004), and this enables children to retrieve and revise a belief they incorrectly attributed to an agent. In a modified referential-communication task (Király et al., 2018), thirty-six-month-olds first saw an agent place two novel objects into two boxes; she then put on a pair of sunglasses and faced the boxes while the experimenter silently swapped the objects' locations. Next, the agent took off the sunglasses, put them in front of the child, and left the room with the experimenter. In their absence, the parent helped the child inspect the sunglasses and discover that they were completely opaque. The agent then returned, pointed to box-A, indicated that it contained a sefo, and asked the child to give it to her. Children were significantly more likely to approach box-B as opposed to box-A (this effect reversed when the sunglasses were transparent). These results suggest that children (a) retrieved the memory

that the agent had been wearing the sunglasses during the swap, (b) inferred that she did not see the swap and must falsely believe the objects were still in their original locations, and (c) concluded that she intended to refer to the object in box-B when labeling the sefo. Unlike thirty-six-month-olds, eighteen-month-olds expected the agent to know the objects' current locations whether the sunglasses were transparent or opaque. Thus, consistent with prior evidence on the development of episodic memory, only the thirty-six-month-olds were able to retrospectively revise the belief they had attributed to the agent after learning about the sunglasses' properties. This ability is, incidentally, the same one that was illustrated at the start of this chapter: We first attributed to Anita the true belief that the woman down the aisle was her trainee, but later inferred that Anita had in fact mistaken her trainee's identical twin for her trainee.

#### 11.5.3 Cognitive Integration

Together, the twelve sets of findings described in the preceding sections on preference and false-belief tasks suggest that far from being cognitively encapsulated, early psychological reasoning is flexible, context-sensitive, and closely entwined with the rest of cognition. When reasoning about an agent's actions, infants and toddlers are able to integrate information from many different cognitive processes, including physical reasoning, socio-moral reasoning, categorization, language comprehension, general knowledge, and episodic memory. Moreover, as new knowledge is acquired and as new cognitive abilities emerge, children appear to immediately start integrating them into their psychological reasoning (Carruthers, 2018). These findings, together with those reviewed in Section 11.4 that call into question other signature limits proposed by two-system accounts, are all deeply



problematic for these accounts. Instead, these various findings provide strong support for one-system accounts.

## 11.6 Future Directions

The evidence reviewed in this chapter is most consistent with the notion that a single mentalistic system guides human psychological reasoning, emerging early in infancy and gradually developing in sophistication over time. However, much remains to be understood about this development.

One important research direction will be to focus on more subtle facets of psychological reasoning. For example, there is extensive evidence that children become better over time at understanding that an agent's verbal statements or emotional displays do not always reflect what the agent truly thinks or feels, as in irony and sarcasm, white lies and other forms of benevolent social acting, and face-saving situations where one chooses to hide discomfiture from others (Baillargeon et al., 2013; Ma et al., 2011; Peterson et al., 2012; Wellman et al., 2011). Research efforts are getting under way to study at what age children first begin to understand such counterfactual displays.

Another important research direction, which is currently receiving a great deal of attention, is to better understand what factors drive performance in various psychological-reasoning tasks. We discuss two sets of relevant findings here.

### 11.6.1 Non-Replications and Component Abilities

Over the past few years, there have been several reports of failed attempts at replicating positive findings with infants and toddlers in non-traditional false-belief tasks (Crivello & Poulin-Dubois, 2018; Dörrenberg et al., 2018;

Kulke et al., 2018a; Poulin-Dubois et al., 2013; Powell et al., 2018; Priewasser et al., 2018; Yott & Poulin-Dubois, 2016). A few researchers have taken these non-replications to call into question the very existence of an early capacity for false-belief understanding (Kulke et al., 2018a; Poulin-Dubois et al., 2018; Powell et al., 2018). Such a conclusion is unlikely, however: As we saw earlier, over thirty reports, using eleven different behavioral and neural methods, have yielded positive evidence of early false-belief understanding in non-traditional tasks. To paraphrase Carruthers (2018), this represents too many studies, using too many variations in methods and stimuli, for such a conclusion to be plausible. A more constructive approach to these non-replications, we believe, is to examine what they reveal about the component abilities that contribute to success or failure at these tasks.

To draw an analogy, we saw earlier that two-and-a-half-year-old toddlers succeed at a traditional task using a transfer-of-location scenario when (a) inhibitory-control demands are reduced by removing the test object from the scene and (b) response-generation demands are also reduced by providing two practice questions similar in structure to the test question (Setoh et al., 2016). In contrast, toddlers fail when either of these modifications is altered. Together, this mix of positive and negative findings helps bring to light some of the component abilities that allow toddlers to correctly answer questions about others' false beliefs. In the same vein, we believe that negative findings in non-traditional tasks help shed light on some of the component abilities that contribute to success at these tasks.

In some non-replications, critical components were revealed by procedural changes that led to negative results (Crivello & Poulin-Dubois, 2018; Poulin-Dubois et al., 2013; Powell et al., 2018; Priewasser, et al., 2018).

To illustrate, consider two attempts at replicating the violation-of-expectation task of Onishi and Baillargeon (2005). In this task, all infants received a belief-induction trial that was separate from the test trial. For instance, infants in one condition received a belief-induction trial in which the toy moved in the agent's absence from box-A to box-B; this event was followed by a paused scene that ended when infants looked away and the trial ended. Because the toy moved for the first time in a self-propelled manner, this paused scene allowed infants time to process this new information and to work out its implications for the agent's actions. In their close replication of Onishi and Baillargeon (2005), Yott and Poulin-Dubois (2012) also used a belief-induction trial and replicated the original positive results. In contrast, Powell et al. (2018) did not use a separate belief-induction trial and obtained negative results. In the test trial, while the agent was briefly out of sight, the toy either moved from one box to the other on its own or was moved by a bystander; in either task, the agent reached for a box immediately after she returned. Together, these results suggest that in order to succeed at a violation-of-expectation false-belief task, infants must have sufficient time to process the relevant information and to form an expectation about what the agent will do before she initiates her actions (see also Schulze & Buttelmann, 2021).

In other non-replications, negative findings are less easily traced to procedural changes but seem to arise from more diffuse factors affecting participants' motivation. This is particularly true for the non-replications of the anticipatory-looking task Southgate et al. (2007) originally used with twenty-five-month-old toddlers and later extended to infants, older children, and adults (Senju et al., 2009, 2010, 2011). In this task, participants must anticipate where an agent who

holds a false belief about an object's location will search for it. Failed replications have been reported with toddlers, older children, and adults (Dörrenberg et al., 2018; Grosse Wiesmann et al., 2018; Kulke et al., 2018a, 2018b; Schuwerk et al., 2018). When commenting on these findings, Baillargeon et al. (2018) made two observations. First, the non-replications showed less correct anticipation in the true-belief familiarization trials than did the original studies, raising questions about participants' motivation to predict the agent's action. Second, test results across the non-replications showed no consistent pattern, with some studies reporting above-chance performance in one false-belief condition and below-chance performance in another, and other studies reporting at-chance performance across conditions. Together, these observations suggest that an anticipatory-looking false-belief task may yield positive findings only when everything about the task conspires to make participants highly engaged by the agent's actions so that they are focused on predicting what she will do next. At present, there is a multi-lab project under way (the "ManyBabies-2" project; e.g., Kamps & Hamlin, 2019) that is attempting to determine under what conditions infants are likely to robustly anticipate agents' actions.

### 11.6.2 Individual Differences

As the previous discussion illustrates, the capacity to represent mental states does not necessarily guarantee successful performance in a psychological-reasoning task. Rather, success can be influenced by properties of the task, as we just saw, as well as by differences across individuals. Decades of research with older children and adults have identified a number of factors that contribute to individual differences in performance on psychological-reasoning tasks. These include cognitive

abilities (Carlson & Moses, 2001; Devine & Hughes, 2014; Duh et al., 2016; Milligan et al., 2007) as well as social factors such as exposure to conversations about mental states (Adrián et al., 2007; Ensor & Hughes, 2008; Ruffman et al., 2002; Slaughter et al., 2007), socioeconomic status (Cutting & Dunn, 1999; Devine & Hughes, 2018; Holmes et al., 1996; Hughes et al., 2000), and cultural background (Lecce & Hughes, 2010; Liu et al., 2008; Mayer & Träuble, 2013; Naito & Koyoma, 2006). To date, few studies have examined individual variation in infants' and toddlers' performance on the types of psychological-reasoning tasks that we have reviewed here. Thus, relatively little is known about individual differences in early psychological reasoning and the factors that might be responsible for such differences.

Researchers have recently begun to address these questions by examining whether the factors that predict psychological reasoning in preschool children also predict individual differences in toddlers' performance on non-traditional false-belief tasks (Glenwright et al., 2021; Kloo et al., 2020; Roby & Scott, 2018; Scott & Roby, 2015). In one study, individual differences in verbal ability predicted three-year-olds' performance on a preferential-looking task involving high verbal demands (Scott & Roby, 2015). Another study demonstrated that two-and-a-half-year-olds' exposure to mental-state terms (e.g., *think*, *know*) in conversations with their parents predicted their performance on an anticipatory-looking task (Roby & Scott, 2018). Together, these findings suggest continuity in the factors that influence psychological reasoning across early childhood. These findings also raise the possibility that at least some of the non-replications of non-traditional tasks stem from individual variability: If some individuals are highly motivated to anticipate an agent's behavior whereas others are less so, this could produce

chance performance at the group level. Exploring the factors that predict individual differences in early psychological reasoning, as well as the mechanisms underlying these relationships, thus presents a promising avenue for future research.

## 11.7 Conclusion

How sophisticated is infants' theory of mind? The evidence reviewed in this chapter suggests two broad conclusions. First, infants' psychological reasoning is driven by a single mentalistic system that is qualitatively similar to that of older children and adults. From a young age, this system enables infants (a) to infer agents' motivational, epistemic, and counterfactual mental states; (b) to attribute false beliefs with a wide range of propositional content, including false beliefs about identity; (c) to represent, under some conditions at least, complex arrays of interlocking mental states that interact causally; (d) to integrate world knowledge and information from other cognitive processes into their reasoning about agents' likely mental states; and finally (e) to use agents' mental states, together with a principle of rationality, to predict, interpret, and evaluate agents' actions and to guide their own actions toward agents.

Second, although infants' psychological reasoning system appears to be broadly similar to that of older children and adults, it is nevertheless considerably less sophisticated. The evidence we have reviewed points to at least three important differences between early and more mature psychological reasoning. One difference is that, with age, children become better able to cope with traditional and non-traditional false-belief tasks with high processing demands. Gradual improvements in cognitive capacities such as inhibitory control, working memory, and verbal ability help children better handle these demands, as does

everyday practice at conversing about mental states with parents, siblings, and peers. Another difference is that when attempting to infer an agent's mental states, infants and toddlers cannot take into account world knowledge they have not yet acquired or information from cognitive processes (such as episodic memory) they are still developing. Finally, children become more skilled over time at understanding subtle facets of psychological reasoning, such as when agents offer verbal and emotional communications that do not convey what they truly think or feel.

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